

IIPA 2004 "SPECIAL 301" RECOMMENDATIONS
IIPA 2002-2003 ESTIMATED TRADE LOSSES DUE TO COPYRIGHT PIRACY
(in millions of U.S. dollars)
and 2002-2003 ESTIMATED LEVELS OF COPYRIGHT PIRACY

EUROPE AND THE CIS

	Motion Pictures				Records & Music				Business Software Applications ¹				Entertainment Software				Books		TOTAL LOSSES		
	Loss		Piracy Level		Loss		Piracy Level		Loss		Piracy Level		Loss ²		Piracy Level		Loss		2003	2002	
	2003	2002	2003	2002	2003	2002	2003	2002	2003	2002	2003	2002	2003	2002	2003	2002	2003	2002			
PRIORITY FOREIGN COUNTRY																					
Ukraine	45.0	40.0	90%	90%	125.0	150.0	75%	80%	43.3	58.8	83%	89%	NA	NA	85%	NA	NA	NA	NA	213.3	248.8
PRIORITY WATCH LIST																					
Bulgaria	4.0	3.0	25%	20%	7.0	7.2	80%	83%	11.6	6.2	83%	68%	NA	21.9	NA	91%	0.3	0.3	22.9	38.6	
Poland (OCR)	30.0	25.0	30%	30%	34.0	45.0	45%	45%	156.4	107.9	62%	54%	NA	337.7	NA	91%	5.0	5.0	225.4	520.6	
Russian Federation (GSP) (OCR)	275.0	250.0	75%	80%	405.0	371.9	64%	66%	408.3	370.0	93%	89%	NA	NA	80%	90%	40.0	40.0	1128.3	1031.9	
WATCH LIST																					
CIS (group of 6, listed below)																					
Azerbaijan	NA	NA	NA	NA	12.2	14.8	83%	84%	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	12.2	14.8
Belarus	NA	NA	NA	NA	22.0	22.0	74%	73%	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	22.0	22.0
Kazakhstan (GSP)	NA	NA	NA	NA	22.7	23.0	70%	78%	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	22.7	23.0
Tajikistan	NA	NA	NA	NA	5.2	5.0	82%	87%	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	5.2	5.0
Turkmenistan	NA	NA	NA	NA	7.0	6.5	89%	<90%	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	7.0	6.5
Uzbekistan (GSP)	NA	NA	NA	NA	30.5	32.0	81%	<90%	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	30.5	32.0
Estonia	2.0	2.0	35%	30%	6.5	9.0	60%	60%	4.4	4.2	59%	53%	NA	NA	60%	NA	NA	NA	12.9	15.2	
Hungary	20.0	18.0	30%	30%	8.0	6.0	30%	30%	6.5	32.8	40%	45%	NA	NA	NA	NA	4.0	4.0	38.5	60.8	
Italy	140.0	140.0	20%	20%	42.0	42.0	22%	23%	312.5	363.4	46%	47%	168.5	215.4	47%	55%	23.0	23.0	686.0	783.8	
Latvia	NA	NA	85%	85%	10.0	8.0	80%	67%	11.1	7.4	57%	58%	NA	NA	95%	NA	NA	NA	21.1	15.4	
Lithuania	NA	NA	NA	90%	13.5	12.0	85%	85%	8.4	4.6	57%	53%	NA	NA	90%	80%	NA	NA	21.9	16.6	
Romania	8.0	6.0	35%	55%	18.0	15.0	80%	75%	28.0	20.7	74%	70%	NA	35.2	NA	97%	2.0	2.0	56.0	78.9	
Spain	30.0	25.0	10%	7%	60.0	63.0	25%	25%	249.5	79.4	58%	47%	NA	NA	NA	34%	NA	NA	339.5	167.4	
SPECIAL MENTION																					
Bosnia and Herzegovina	4.0	3.3	90%	95%	3.0	3.0	99%	99%	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	7.0	6.3
CIS (group of 4, listed below)																					
Armenia	NA	NA	NA	NA	4.1	4.0	86%	82%	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	4.1	4.0
Georgia	NA	NA	NA	NA	8.0	8.0	80%	86%	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	8.0	8.0
Kyrgyz Republic	NA	NA	NA	NA	5.0	5.0	85%	85%	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	5.0	5.0
Moldova	NA	NA	NA	NA	4.0	6.0	69%	77%	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	4.0	6.0
Serbia and Montenegro	NA	NA	90%	NA	9.0	14.0	75%	95%	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	9.0	14.0
	558.0	512.3			861.7	872.4			1240.0	1055.4			168.5	610.2			74.3	74.3	2902.5	3124.6	

Endnotes:

¹ BSA's 2003 piracy statistics were not available as of February 13, 2004 when IIPA filed its submission but are now available as "preliminary" and were posted on the IIPA website at www.iipa.com on March 2X, 2004. These statistics for 2003 will be finalized in mid-2004 and also posted on the IIPA website. BSA's statistics for 2002 were finalized in mid-2003, and revised figures are reflected above. BSA's trade loss estimates reported here represent losses due to piracy which affect only U.S. business software publishers in each country, and differ from BSA's trade loss numbers released separately in its annual global piracy study which reflect losses to (a) all software publishers in each country (including U.S. publishers) and (b) losses to local distributors and retailers in each country.

² ESA's reported dollar figures reflect the value of pirate product present in the marketplace as distinguished from definitive industry "losses." The methodology used by the ESA is further described in Appendix B of this report.

"GSP" means that the U.S. government is reviewing this country's IPR practices under the Generalized System of Preferences trade program.

"OCR" means out-of-cycle review to be conducted by USTR.