EXECUTIVE SUMMARY

Special 301 recommendation: IIPA recommends that Indonesia remain on the Priority Watch List.

Overview of key problems: The huge Indonesian market remains dominated by piracy of virtually all kinds of copyrighted materials. Enforcement efforts have been sporadic and uncoordinated, rarely lead to effective prosecutions, and almost never result in convictions of pirates with deterrent sentences imposed. Indonesia continues to be a safe haven for optical media piracy (CD, VCD, CD-ROM, and increasingly DVD), so production facilities have relocated there and established distribution, retail, and export channels which must be disrupted, using the enforcement tools that a comprehensive optical media regulatory regime could provide. Chronic problems of book piracy and end-user software piracy also continue unabated. The audio-visual sector in particular encounters significant barriers to market access, which exacerbates the piracy problems they face. The 2002 revision of copyright law remedied a number of TRIPS deficiencies, but several critical shortcomings remain, notably the need to modernize legal rights of record producers and to extend terms of protection across the board.

Actions to be taken in 2003:

- Adopt and begin to enforce a comprehensive optical media regulatory regime that covers import and use of raw materials, production equipment, and facilities.
- Establish a national coordinating body for intellectual property rights enforcement, reporting to an official at the highest levels.
- Carry out sustained enforcement activities against production facilities, distribution channels, and retail outlets used by optical media and book pirates.
- Employ new statutory authority for criminal enforcement against end-user software pirates, while stepping up training and education efforts.
- Improve training and performance of prosecutors and judges in IPR cases, while issuing sentencing guidelines that call for deterrent sentences.
- Allow foreign audio-visual producers to participate directly in importation and distribution of their product, and relax bans on foreign investment in media businesses.
- Ratify and implement the WIPO Performances and Phonograms Treaty and give record producers the exclusive right to control online dissemination of their products.
- Extend duration of copyright protection to follow international trends.
- Implement the new copyright law with detailed provisions on technological protection measures that safeguard copyrighted materials.

1 For more details on Indonesia’s Special 301 history, see IIPA’s “History” Appendix to this filing.
**COPYRIGHT PIRACY IN INDONESIA**

Optical Media Piracy Runs Rampant in Indonesia, Including Mass Domestic Production

Indonesia remains awash in copyright piracy, with reported piracy levels for nearly all sectors among the highest of any major market in the world. Today, that market is dominated almost completely by pirate optical media products: audio CDs, video CDs (VCDs), DVDs, and CD-ROMs containing business software applications and/or entertainment software.

Piracy of audiovisual works offers an instructive example. The pirate video compact disc (VCD) and digital versatile disc (DVD) are now firmly entrenched in Indonesia, and over nine-tenths of the market consists of pirate product. At the same time, price competition among pirates continues to drive prices down. According to published reports, pirate VCDs sell for as little as Rp5,000, or approximately US$0.56 (cf. Rp50,000 or more for legitimate VCDs). Piracy of DVDs, which was first detected in mid-2001, is escalating even more rapidly, with a price war driving street prices down to Rp22,000 (about US$2.50) by late 2002. At this price, DVD piracy is disrupting the legitimate VCD market, to say nothing of legitimate DVDs, which generally retail for Rp 140,000-200,000 (US$15.80-22.55). Pirate VCDs and DVDs appear in

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2 The methodology used by IIPA member associations to calculate these estimated piracy levels and losses is described in IIPA’s 2003 Special 301 submission, and is available on the IIPA website (www.iipa.com/pdf/2003spec301methodology.pdf).

3 Losses to copyright owners in U.S. sound recordings are represented by pirate sales value, i.e., pirate units multiplied by the pirate unit price.

4 BSA’s estimated piracy losses and levels for 2002 are preliminary, and will be finalized in mid-2003. In IIPA’s February 2002 Special 301 filing, BSA’s 2001 estimates of $32.9 million at 87% were identified as preliminary; BSA finalized its 2001 numbers in mid-2002, and those revised figures are reflected above. BSA’s trade loss estimates reported here represent losses due to piracy which affect only U.S. computer software publishers in this country, and differ from BSA’s trade loss numbers released separately in its annual global piracy study which reflects losses to (a) all software publishers in this country (including U.S. publishers) and (b) losses to local distributors and retailers in this country.

Indonesia within days of the theatrical release of the film in the U.S., and long before those titles are available in Indonesian theaters; the more savvy pirates will re-release these titles to coincide with theatrical release in Indonesia and thus maximize sales. VCD and DVD piracy thus cripples the theatrical as well as the home video market. The considerable market access barriers faced by U.S. film studios in Indonesia (see discussion below) add costs that pirates evade, and cause delays in legitimate release in both the theatrical and home video markets, thus widening the window of opportunity for pirates. The Motion Picture Association of America (MPAA) estimates that piracy rates for audio-visual material in Indonesia remain at 90%, causing trade losses of $28 million in 2002.

The situation is similarly bleak for other copyright industries. The local recording industry association, estimating that six of every seven sound recordings in the market are pirate, and noting that monthly sales have plummeted over seventy percent since 1997, says that it is “on the brink of extinction.”6 The Recording Industry Association of American (RIAA) estimates that piracy levels in Indonesia have climbed to 89%, more than seven times the rate in 1998, causing $92.3 million in losses to the U.S. recording industry in 2002.

Software piracy in all its forms remains rampant throughout Indonesia. Pirate product is readily available at retail, and unauthorized copies of business software applications are prevalent in businesses and public institutions throughout the country, due to corporate end-user piracy. The Business Software Alliance estimates that the piracy rate in Indonesia climbed to 90% in 2002, causing losses estimated at $102.9 million.

Until several years ago, the vast majority of pirate optical media product in Indonesia was imported or smuggled into the country from elsewhere, but now there is clear evidence of widespread domestic production of pirate optical media products. Illicit factories from Malaysia continue to relocate to Indonesia, and current estimated optical media production capacity far exceeds the possible legitimate demands. An estimated 36 production lines for VCDs are located in Indonesia, mainly in the Jakarta area, but also in Surabaya and Batam. At least six plants also have the capacity to produce “stampers,” or unauthorized masters for further optical media production. Most pirate DVDs in the market are still imported from Malaysia, but reports in September 2002 indicate that facilities in Jakarta are now producing pirate DVD discs. As soon as DVD player prices fall further and become affordable for more Indonesians, demand will increase and the pace of domestic pirate DVD production is expected to ramp up.

The infiltration of organized criminal enterprises engaging in massive optical media production in Indonesia demands a swift and sustained response. As discussed below, Indonesia must promptly implement a comprehensive regulatory and reporting regime for optical production, including controls on production equipment, raw materials, and facilities. It also needs to dismantle its onerous market access barriers so that legitimate optical media product will be available to satisfy growing demand.

Other Piracy Problems in Indonesia

Other piracy problems abound. One of the most serious involves widespread and worsening book piracy, especially of English-language textbooks, reference books, and computer-related volumes. Commercial pirates operate throughout the country, including some who produce and market illegal reprints or unauthorized translations of U.S. books. Photocopy shops in and around universities are becoming more aggressive and increasing the volume of

their unauthorized copying. The authorities rule out enforcement because they fear antagonizing student militant groups. Systematic or proactive enforcement against book piracy has never been attempted in Indonesia, and should now be given higher priority. The Association of American Publishers (AAP) estimates losses due to piracy in Indonesia at $30 million for 2002.

Although Internet piracy is not prominent due to low Internet penetration rates, the few infringing sites identified to date give rise to great concern. Indonesian sites (including those linked to educational institutions) that host infringing MP3 files have generally not responded to cease-and-desist letters sent by the recording industry.

**COPYRIGHT ENFORCEMENT IN INDONESIA**

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<th>CRIMINAL COPYRIGHT ENFORCEMENT STATISTICS 2002</th>
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<td>Number of defendants found liable (including admissions/pleas of guilt)</td>
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<td>Number of cases resulting in administrative fines</td>
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<td>Total amount of fines levied</td>
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<td>Total amount of restitution ordered in how many cases (e.g. $XXX in Y cases)</td>
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Some Enforcement Continues, but Without Needed Coordination or Follow-Up

Indonesia’s efforts to enforce its copyright law against pirates during 2002 were sporadic at best. Raids were carried out against some retail outlets for pirate optical media products, and even against a few factories, but the effort devoted by the government to enforcement continues to fall very far short of what is needed to respond to the country’s massive piracy problems. The great majority of these raids were instigated by right holders, not by police acting on their own volition. Government officials at the highest levels have denounced piracy, but concrete results in terms of consistent and coordinated enforcement have never materialized.7

The lack of coordination of enforcement resources has been a chronic problem in Indonesia, and IIPA has long advocated the establishment of a national coordinating body for intellectual property rights enforcement, under high-level government leadership (direct authority from the Office of the President), and made up of various agencies with responsibility for IPR protection and enforcement. Early in 2003, an intellectual property rights official in the Ministry of Justice and Human Rights announced that an inter-agency task force reporting to that ministry would be established.8 While co-ordination at this level should certainly be encouraged, the success of this body will largely depend on whether its membership includes high-ranking police, customs, and prosecutions officials with direct responsibility for intellectual property enforcement action by their departments. This remains to be seen.

The Indonesian court system has long been a weak link in the nation’s copyright enforcement chain. Weaknesses among the corps of prosecutors compound the problem, as most are unfamiliar with IPR matters, and their assignments are frequently rotated, virtually foreclosing the possibility of improving their base skills. Difficulties abound, including proper securing or presenting of evidence by police and prosecutors, and judicial orders to destroy seized pirate product or production equipment have often been ignored. Typically, courts either impose extremely light sentences, even on major commercial pirates, or else allow cases to languish. For example, of a total of 41 cases filed by the motion picture industry with the police in 2002, prosecutors have taken action on only 3, and not one has yet gone to trial.

The problem is typified by one of the only criminal prosecutions to result in conviction of a commercial pirate in 2002. The defendant had been found in possession of over one million pirate and pornographic VCDs, and was a major distributor of pirate optical media product in Jakarta. He was sentenced to pay a fine of about US$1,500 and to serve 21 months in prison. However, in fact, he spent no significant amount of time in prison, and within a short time was back on the street, continuing his piratical activities where they left off, and even becoming a more significant pirate player, by some reports. When a prosecution of a major pirate figure produces this result, it is no wonder that piracy is seen as an attractive, profitable, and low-risk business in Indonesia.

One abiding problem involves the strict adherence to the procedural rule that cases must be prosecuted in the lex locus delicti (the place of the harm), rather than other venues in which jurisdiction against the defendant lies. This strict adherence to this jurisdictional rule creates delays and added costs for the recording industry, which is forced to send its employees or legal

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8 Lubis, op. cit.
representatives to the relevant city/province to monitor each step of the prosecution from commencement of the trial until the issuance of the verdict. Other court rules prove overly burdensome to right holders; for example, authentication of foreign documents must be done by court officials of the court where the prosecution takes place, rather than the foreign mission or place where the right holder is situated. These rules should be made more flexible to comport with international practice and to ensure that Indonesia’s courts provide “effective” judicial recourse against piracy.

Other steps that the courts could take immediately would be to appoint specialized teams of prosecutors, dedicated to piracy cases and given the proper training to handle them. Tough sentencing guidelines providing for deterrent penalties in IPR cases should be issued to dispel the notion that piracy deserves only nominal punishment. A longer-term solution must look toward the establishment of a specialized criminal IPR court in Indonesia, along the lines of the model that has proven successful in Thailand. The newly adopted copyright legislation, which gives specialized commercial courts jurisdiction over civil copyright cases, is a step in the right direction. But it falls far short of a solution, because the commercial courts are only empowered to handle civil litigation (not currently a viable method of enforcement against major piracy in Indonesia), and because no provision has been made for specialized training of the commercial court judges in copyright matters. In addition, the copyright law does not come into force until July 2003, leaving the old law with all its inadequacies still in place.

Addressing the serious problem of corporate end-user piracy of business software applications requires not only copyright enforcement, but also training and education about proper software asset management (SAM) practices. The criminalization of corporate end-user piracy in the 2002 copyright law amendments was a positive step, but, as previously noted, the amendments do not come into effect until July 2003. During this interim period, the government should work with industry to educate businesses on SAM and the changes to the copyright law. In September 2002, the Minister of Justice and Human Rights keynoted an industry-sponsored corporate end-user seminar in Jakarta on the importance of using legal software. In February 2003, BSA and the Directorate General of Intellectual Property held a press conference to highlight the problem of software copyright violations and plan to combat corporate end-user piracy.

MARKET ACCESS BARRIERS FOR U.S. COPYRIGHTED PRODUCTS

For years, Indonesia has enjoyed the dubious distinction of being one of the markets in the world least open to U.S. copyrighted products. Despite economic reforms and liberalization in other sectors, the overarching market access barrier affecting the copyright industries remains in place: the blanket prohibition on foreign company participation in, or even investment in, importation, distribution, exhibition, or retailing in Indonesia. This restriction is particularly onerous in its impact on the audiovisual industry. Although government-sanctioned oligopolies have been dissolved, allowing Indonesian companies to compete freely for film or video import licenses, this privilege has not been extended to foreign entities. It remains the case today, as it has for many years, that only 100% Indonesian-owned companies may either import or distribute films and videos, and no company may perform both functions. Thus, U.S. audiovisual products can reach Indonesian viewers only after passing through two separate, unnecessary bottlenecks.
The audiovisual sector also suffers under a flat ban on foreign investment in all media businesses, including cinema construction or operation, video distribution, or broadcast services. President Habibie issued a decree in July 1998 reaffirming the ban, but there was some hope that the previous regime would moderate this approach. These hopes were dashed by issuance of two presidential decrees in July and August 2000, which continued to prohibit foreign investment in the broadcast and media sectors, including the film industry (film-making business, film technical service providers, film export and import businesses, film distributors and movie house operators and/or film showing service) as well as providing radio and television broadcasting services, radio and television broadcasting subscription services, and print media information services.

Indonesian officials point to provisions of the Film Law, adopted in 1992, as justification for maintaining the audiovisual sector on the “Negative List.” An amendment to the Film Law that would allow importers to engage in distribution and permit foreign entities to take minority stakes in the film industry has been pending before Parliament since 1999, without any action. Meanwhile, the U.S. audiovisual industries remain largely fenced out of direct participation in this huge market. The investment ban and the barriers to a foreign role in distribution are wholly inconsistent with the steps the regime has taken to reduce barriers to the Indonesian market generally and to respond to calls from the international community for market liberalization. They also violate Indonesia’s bilateral pledge to the United States in 1992 that direct distribution of audiovisual product would be permitted as soon as the market was opened to the direct distribution of any other foreign goods. Today, in a number of sectors, foreign companies have taken advantage of a 1998 presidential decree that allows 100% foreign ownership of distribution entities so long as there is a contractual arrangement (which need not include equity participation) with an Indonesian small- or medium-sized business. To say that Indonesia’s bilateral pledge is not yet operative because direct distribution wholly by foreign entities has not yet been formally approved elevates form over substance. The Indonesian government is bound by its predecessor’s promise to the U.S. Now is the time to make good on it.

Onerous import levies also constrict the market for foreign copyrighted materials, and, by unjustifiably increasing their cost to Indonesians, provide an additional incentive for piracy and smuggling. Duties and other tariffs are assessed against videocassettes, VCDs, and DVDs at an exorbitant aggregate rate of 57%. The aggregate rate of duties and taxes payable upon import for films imported for theatrical exhibition was 22.5% in 2001, averaging about Rp4 million (approximately US$450) per print. Other levies and “government royalty” charges, including a “National Film Development” charge, add to this already excessive sum. As a participant in the Information Technology Agreement (ITA), Indonesia was required to eliminate tariffs on a range of products, including most computer software, by January 1, 2000. This tariff elimination program should be extended to all products embodying copyrighted materials, both for market access liberalization reasons, and to reduce the competitive advantage now enjoyed by pirates, who pay none of these duties.

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10 A new broadcast bill currently under consideration within the government would allow some minority foreign investment in private broadcasting institutions in the future, but would also impose content and dubbing quotas that would impede access of U.S. audio-visual producers into this new sector.
Optical Media Legal Controls Need to Be Implemented

For the last several years, as Indonesia has experienced a growing problem of optical media piracy, it has lacked the legal tools needed to confront and control this destructive phenomenon. Today, due largely to the decisions of international criminal syndicates to move illegal optical media plants from Malaysia and elsewhere in Asia to Indonesia, the country has enough illegal production capacity within its borders not only to supply the domestic pirate market, but to export damaging optical media piracy to foreign markets. Thus it is past time for Indonesia to follow the lead of some of its neighbors and put in place the legal tools to control and suppress the fast-growing pirate optical media production sector, and to summon the political will to carry out vigorous enforcement efforts against the trade in counterfeit CDs, VCDs, DVDs, and CD-ROMs.

An important milestone on the path toward success in this effort was passed in 2002 when, as part of the new copyright law (see discussion below), the Indonesian government acquired clearer statutory authority to issue and enforce regulations to license optical media production facilities (see Article 28 of the new law). Now Indonesia must move as quickly as possible to translate this authority into reality. The needed regime should: 1) provide for the licensing of all production facilities (including those producing finished optical media, as well as blank or recordable media, and including those facilities that engage in mastering or otherwise use stampers/masters), subject to spot inspections of their facilities and records, including production orders; 2) cover the importation of equipment and raw materials for the mastering and replication of all optical media products; and 3) require the use of the Source Identification (SID) codes or similar unique markings on all masters and copies of optical media products manufactured in the country.

Much of the groundwork has already been laid. An interagency drafting committee with representatives from the Department of Industry and Trade, the Ministry of Justice, Customs, the police, and interested industry representatives began during the summer of 2002 on regulations to implement Article 28 by regulating raw material, production equipment, and facilities needed to produce optical media. These regulations should be finalized and sent to the President for signature in order for them to take effect as soon as the new copyright law comes into force on July 29, 2003. Of course, aggressive implementation of the new regime is the key to success: once new legal tools in the fight against optical media piracy are made available, they must be used vigorously. In the meantime, enforcement efforts based on the Copyright Act should continue and intensify, and must be complemented by the imposition of deterrent punishments against the operators of pirate production facilities.

Copyright Law Amendments Enacted

For over five years after May 1997, when Indonesia extensively amended its copyright law, joined the Berne Convention, and became the first nation in the world to ratify the WIPO Copyright Treaty (WCT), copyright law reform in Indonesia had been at a standstill. That changed in July 2002 when a comprehensive revision of the copyright law was enacted (although it does not take effect until July 2003). IIPA is still reviewing an unofficial translation of the new law, but it is clear that when it takes effect, it will remedy many of the shortcomings of
the current law that kept Indonesia from full compliance with its obligations under the WTO
TRIPS Agreement, even after January 1, 2000 compliance deadline. For example, under the
new law:

- End-user piracy of computer software is clearly defined as a criminal offense under Article
  72(3) of the new law, which prohibits unauthorized copying of programs “for commercial
  purposes”;

- Criminal liability for violations of the neighboring rights of a sound recording producer are
  more clearly provided for;

- Provisional measures such as ex parte seizures—a crucial enforcement tool in software
  piracy cases especially—are made available under Articles 67-70 of the new law, as TRIPS
  Article 50 requires;

- Criminal penalties are increased in many cases, to levels that could be deterrent if
  aggressively applied in practice, and minimum penalties have been provided for some
  offenses under Article 72(1);

- The definition of “duplication” now makes specific reference to temporary copies as falling
  within the scope of the copyright owner’s exclusive rights;

- Article 73(1) requires confiscation and destruction of the tools used to commit copyright
  piracy as well as of pirate copies;

- Terms of protection for all works now appear to meet TRIPS minima.

The copyright law revision also moved Indonesia forward in its efforts to implement the
WCT. These steps include:

- Inclusion of Internet dissemination within the scope of the author’s exclusive rights over
  publication or “announcement”;

- Basic provisions (in Articles 25 and 27 respectively) to safeguard rights management
  information and technological protection measures used to protect copyrighted
  materials. However, the protections in these areas will need to be much more detailed
  and specific before full WCT compliance can be achieved.

In sum, this wholesale rewrite of Indonesia’s copyright law is a significant step forward in
copyright reform. However, substantial concerns remain unaddressed. While our review of this
new law is continuing, and some other problems may be identified, three main concerns have
already emerged which the Indonesian government should be urged to resolve promptly.

First, the new law reflects the continuing inability or unwillingness of Indonesia to
modernize its protections for performers and producers of sound recordings to meet evolving
global norms. While Indonesia’s prompt ratification of the WCT set an excellent example for its
neighbors, its failure to ratify the companion WIPO Performances and Phonograms Treaty
(WPPT) has long been cause for concern. The new copyright law does little or nothing to enable
Indonesia to comply with the new global norms embodied in the WPPT. Most important in this
regard, producers of sound recordings must be granted exclusive rights to control the
dissemination of their products over the Internet, similar to the broad “publication” or “announcement” right accorded to authors of other copyrighted works. (In addition, Indonesia should move as quickly as possible during 2003 to cure its anomalous position in international copyright fora by ratifying the WPPT. This action should no longer be delayed by consideration of the mechanisms for joining the Rome Convention, since Rome adherence is in no way a prerequisite to WPPT ratification.)

Second, Indonesia missed a critical opportunity to modernize its law in line with international trends by extending the term of protection for all protected materials beyond the minimum levels required by the Berne Convention and WTO/TRIPS. This omission is likely to become more problematic as other countries in its region adopt copyright term extension legislation, or take on bilateral obligations to do so.

Finally, it is disappointing that Indonesia chose to delay the effective date of all the needed reforms to its copyright law for a full year. It should use that hiatus wisely by crafting strong implementing regulations, particularly on critical topics such as outlawing tools to circumvent technological protection methods, so that when the law comes into force it will have a better chance of achieving its objectives.

Other Legislation/Regulations

Indonesia’s border control measures leave serious gaps that must be filled to ensure that Indonesia is providing full TRIPS-compatible protection, and could be further strengthened. The 1995 Customs Law established a judicial seizure system and allowed for *ex officio* action, but no implementing regulations ever followed passage of the law. Seizures are occasionally made on basis of an incorrect declaration or under-declaration. Draft regulations went out to industry for comment in early July 2001, but there has been no further progress since then.

Two separate drafting teams from two universities are working on draft “cyber laws.” The University of Indonesia’s draft deals with e-commerce and related matters and responds to instructions from the Ministry of Trade and Industry. The University of Padjajaran’s draft focuses mainly on technology matters as its instructions came from the Department of Posts and Telecommunications. A new cyber law is slated to be implemented by 2004.

Generalized System of Preferences

Indonesia currently participates in the Generalized System of Preferences (GSP) program, a U.S. trade program which offers preferential trade benefits to eligible beneficiary countries. One of the discretionary criteria of this program is that the country provides “adequate and effective protection for intellectual property rights.” In 2001, $1.3 billion worth of Indonesian goods entered the U.S. under the duty-free GSP code, accounting for 13.3% of its total imports to the U.S. For the first 11 months of 2002, $1.4 billion worth of Indonesian goods (or 15.6% of Indonesia’s total imports to the U.S. from January to November) entered the U.S. under the duty-free GSP code, representing a 13.6% increase over the same time period in 2001. Indonesia’s failure to address effectively the endemic problem of copyright piracy creates serious questions about whether it meets the criteria for continuing favorable treatment under the GSP program.

For example, Article 55(d) provides for the payment of a “guarantee” in order to suspend the release of suspected infringing goods into the channels of commerce; however, it is not made clear in the customs law or regulations (which have yet to be passed) that this amount cannot be so high as to make it burdensome for right holders.